



**INVITATION TO ATTEND A
WEBINAR**



**THE TRIAL
ADVOCACY COURSE**

21 AUGUST 2020

It is with pleasure that the Pretoria Attorneys Association hereby invites you to attend a webinar on Trial Advocacy for Practitioners

PRESENTERS - FROM THE UNIVERSITY OF PRETORIA

**Prof W Gravett (BLC LLB (UP) LLM (Notre Dame) LLD (UP),
and
Dr L Curlewis (BLC, LLB, LLM (cum laude), LLM, LLM, LLD)**

This trial advocacy course is designed for practitioners who would like practical tips to develop straightforward, effective techniques to maximise your control over the witness in examination-in-chief and cross-examination. You will come to prepare for your next witness examination with anticipation instead of trepidation, and will be able to construct persuasive witness examinations through effective questioning techniques, while also understanding the trial lawyer's role as teacher in the courtroom.

This course deals with the examination-in chief and cross-examination of both lay and expert witnesses.

THE TRIAL ADVOCACY COURSE FOR PRACTITIONERS CONSISTS OF THE FOLLOWING:

<u>SESSION 1</u>	<u>SESSION 2</u>
Examination-in-chief (two hours)	Cross-examination (two hours)
<u>Controlling the witness's testimony</u>	<u>General principles of cross-examination</u>
<ul style="list-style-type: none">• Through open questions• Through thorough preparation• Through selection and organisation	<ul style="list-style-type: none">• Caution and brevity• Cross-examination is a skill much more than an art• Preparation, preparation and yet more
<u>Questioning techniques</u>	<u>Strategy and tactics</u>
<ul style="list-style-type: none">• Short, open questions• Headlines and transitions• Recreate the action• Reflect time, distance and• Intensity	<ul style="list-style-type: none">• The goals of cross-examination (repair or minimise damage, enhance your case, detract from the opponent's case, establish foundation, discredit the witness)• Foregoing cross-examination• Organising cross-examination (primacy and recency, topical organisation)• A classic format for cross-examination
<ul style="list-style-type: none">• Repetition (looping)• Draw the sting out of cross-examination	<u>Questioning techniques</u>
<u>The examiner's demeanor</u>	<ul style="list-style-type: none">• Witness control• Cross-examination does not mean examining crossly• One size does not fit all
<u>Re-examination</u>	<u>Questions that achieve control - the three rules:</u>
	<ul style="list-style-type: none">• Ask leading questions only• Establish one new fact per question• Cross-examine in a logical progression to a specific goal

The administrative and registration details of the webinar are as follows.

DATE: 21 August 2020
TIME: 09:00
COST: R950 (VAT Included)

REGISTRATION:

Members who are interested in attending the webinar are requested to RSVP to ana@ppv.co.za before 18 August 2020.

An invoice will be sent to you and, upon receipt of payment, you will be regarded as registered for the webinar. You will be informed of the process to join the webinar upon registration.

Please note that space is limited.

Kind Regards

CANDIDATE ATTORNEYS AND TRAINING COMMITTEE
PRETORIA ATTORNEYS ASSOCIATION